

Approval of Contract in Excess of \$2,000,000

Vendor: Ellucian Support, Inc. (hereinafter referred to as “Ellucian”)

Item: “Banner” Student Information System (SIS) Maintenance Support

Amount: \$4,503,647 total for 3 years

- WL: \$2,174,235
- PFW: \$1,051,157
- PNW: \$1,278,255

Campus: West Lafayette (WL), Purdue University Fort Wayne (PFW), and Purdue University Northwest (PNW)

Source of Funds: WL Fund: 21010000/Cost Center: 4008001022
PFW Fund: 21010000/Cost Center: 2002009000 (30%)/2002009002 (70%)
PNW Fund: 21010000/Cost Center: 1018001021/1018007002 (50% split)

Remarks:

We are seeking approval from the Board of Trustees to renew the existing maintenance support agreement with Ellucian for the Banner SIS. Upon approval, Ellucian will continue to provide support for Banner for Purdue’s West Lafayette campus, PFW, and PNW. The Ellucian student information system provides functionality to support faculty, staff, and students with core administrative processes for enrollment management, advising, reporting, and student success. The maintenance renewal includes support, updates to software releases, and regulatory updates. The provided maintenance and support are required to receive the newest version of the software and maintain the functionality for the system. This system provides the critical information needed to successfully manage the student experience including registration, enrollment, financial aid, accounts receivable, course management, degree audit, program planning, and graduation. This is a three-year agreement for the 2018-2020 calendar years.

Additional Information:

Through strategic negotiations, Purdue secured a three-year cost avoidance of \$271,374 and secured a 3% annual cost increase versus Ellucian’s initial offer and their current higher education standard of a 6% annual increase. The current agreement has a tiered annual increase. Costs increased 5.5% annually from 2012-2015 and increased 4.5% in 2016. Total cost avoidance for West Lafayette alone will be \$131,630. The 3% annual increase is the lowest Purdue has ever received from Ellucian for a multi-year agreement.